

## MUDDLED MAGNITUDES

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### Abstract

#### 1. Introduction

In the additive AHP model with relative measurement, the overall preferences  $V_1, V_2, \dots, V_n$  of  $A_1, A_2, \dots, A_n$  are estimated by the weighted arithmetic means  $f_1, f_2, \dots, f_n$

$$f_j = w_1 \beta_1 y_{j1} + w_2 \beta_2 y_{j2} + \dots + w_m \beta_m y_{jm}, \quad j = 1, 2, \dots, n \quad (1)$$

where

- $w_i$  is the importance weight of criterion  $i$
- $y_{ji}$  is a ratio derived scale that measures and estimates alternative  $A_j$  on criterion  $i$
- $\beta_i$  is a positive constant that represents different scaling or normalizations of the ratio  $y_{ji}$

In (1),  $f_j$ , the overall preference, can be looked upon as the sum of partial  $w_i \beta_i y_{ji}$  values. In order for summation of those partial values to yield a ratio answer, their individual parts, before addition, must be in commensurate units. The values of  $y_{ji}$  are usually not known explicitly and a pairwise comparison matrix of preferences is used to estimate the values of  $y_{1i}, y_{2i}, \dots, y_{ni}$  for each criterion  $i$ . The scaling constants  $\beta_1, \beta_2, \dots, \beta_m$  in (1) have been included explicitly to show that a positive multiple does not destroy the ratio relationship amongst a criterion's  $y_{ji}$ . Usually,  $\beta_i$  is chosen so that the  $\beta_i y_{ji}$  of all criteria conform to the same standard format (sum to one for the distributive mode or the best alternative equals 1 for the ideal mode). Other normalizations are possible. A muddled mode uses different formats for different criteria. A muddled mode helps to illustrate the interrelationship between  $w_i$  and different normalizations of  $\beta_i y_{ji}$ . Since  $\beta_i y_{ji}$  values are ratio but not commensurate, the function of the  $w_i$  values is to assure commensurability before the partial values in (1) are summed. Not just any set of  $w_i$  achieves the commensurability.

#### 2. The process

Vargas' (1997) example of 3 boxes that have different components of 4 objects has been used to analyze different normalization procedures. Each box is considered to be a criterion and the objective is to determine the assembled weight of each object. The true relative overall priorities that must be generated by the various methods are .243, .286, .243 and .229 for Objects 1 to 4 respectively.

Tables of  $\beta_i y_{ji}$  are developed for the distributive, ideal and muddled modes. In order to generate the correct overall relative preferences for the distributive mode, it is shown that  $w_i$  comparisons are between

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the total of each criterion possessed by all relevant alternatives. For the ideal mode,  $w_i$  comparisons are between the criteria possessed by the ideal alternatives

Table 5 below presents muddled magnitudes in each column: Box 1, according to the distributive mode (i.e.  $\beta_1 = 1/\sum y_{j1}$ ); for Box 2, according to the ideal mode (i.e.  $\beta_2 = 1/\text{best } y_{j2}$ ); and for Box 3, according to the least desirable alternative (i.e.  $\beta_3 = 1/\text{worst } y_{j3}$ ). It is apparent that the unit for column 1 is the sum of all components and for columns 2 and 3, the components for Object 3

**Table 5 – Muddled mode  $\beta_i y_{ji}$  and Composite Priorities**

Criteria priorities=	1.667 1.333 1			Simple	Weighted
	Box 1	Box 2	Box 3	Total	Total
Object 1	0.1	0.75	1.667	<b>2.5167</b>	2.833
Object 2	0.2	0.5	2.333	<b>3.0333</b>	3.333
Object 3	0.3	1	1	<b>2.3</b>	2.833
Object 4	0.4	0.25	1.667	<b>2.3167</b>	2.667
<b>Total</b>	<b>1</b>	<b>2.5</b>	<b>6.667</b>	<b>10.167</b>	

For the muddled mode where the  $\beta_i y_{ji}$  unit of each criterion is established in a different manner, the appropriate  $w_i$  values are determined by comparing the referent alternative(s) that form each unit. Thus the weight of Box 1 (10 lbs.) is compared to the weight of item 3 of Box 2 (8 lbs) and item 3 in Box 3 (6 lbs). In Table 5, we have chosen to show the resulting criteria weights in terms of the Object 3 component in Box 3. Using those ratios gives the correct relative overall preference (i.e.  $3.333/2.833 = .286/.243 = 1.176$ ). The same relative results occur from normalizing the  $w_i$  to sum to one.

### 3.0 Discussions and Conclusion

Appropriate  $w_i$  values depend upon how  $\beta_i$  values have been established. Very often, the  $\beta_i y_{ji}$  of the distributive mode ( $\beta_1 = 1/\sum y_{j1}$ ) are converted to the ideal mode by applying  $\beta_i = 1/\text{best } y_{ji}$  to the distributive mode priorities. These changes in unit of measure are legitimate transformations that maintain ratio relationships within criteria. However, such a change without a corresponding change in  $w_i$  will lead to incorrect ratios. To get the correct values after changing  $\beta_i$  values, it is necessary to adjust  $w_i$  values.

As well, addition or deletion of an alternative can change the unit of  $\beta_i y_{ji}$  values if renormalization takes place after the change. This is a particular problem for the distributive mode, since its local priorities and unit depend upon the set of alternatives being used. Additions or deletions change the set, the unit of measure of local priorities, and the criteria weights that will generate correct overall preferences.

Since AHP is based upon ratio measurement, natural zero and a unit of measure identify its derived scales. The units of measure in Table 5 for Box 2 and 3 are fairly explicit – they are the best item in Box 2 and the worst item in Box 3. The unit of measure for the items in Box 1 is more difficult to ascertain. In the distributive mode, the total rather than the local preference of any one alternative takes the value of unity and the total criterion possessed by all relevant alternatives should be the unit to compare when deriving criteria weights. Alternatively, a specific alternative from each criterion could be compared. Then, these linking priorities for criteria can be scaled upward to reflect the unit sum totality of all local priorities. We suggest that this process is better able to handle non-linear relationships between derived scales and their individual components.

Our use of muddled magnitudes is for illustrative purposes only. In practice, we would not recommend such muddling, because it increases the cognitive load when making criteria comparisons. Nevertheless, the illustration is useful, because the muddled magnitudes, placed side by side, illustrate that different normalizations of derived scales lead to different units of measure. Recognition of the unit of the derived scales assists in generating valid criteria weights.